

USACE Mission Areas

BUILDING STRONG – USACE Supports the Army and the Nation

Military Programs

- Military Construction
- COCOM Support ,Overseas Contingency Operations (OCO)
- Installation Support, Environmental, Energy and Sustainability

Civil Works

- Navigation, Hydropower
- Flood Control, Shore Protection
- Water Supply, Regulatory
- Recreation, Disaster Response
- Environmental Restoration

Research & Development

- Warfighter
- Installations & Energy
- Environment
- Water Resources

Homeland Security

- Critical Infrastructure
- Anti Terrorism Plans
- Intelligence
- Facility Security Partnership

Interagency Support

- Federal
- State
- Local
- International

Real Estate

- Acquire, Manage and Dispose
- DoD Recruiting Facilities
- Contingency Operations

Geospatial Support

- Support to Civil Works Programs
- Support to Military Programs
- Common Operating Picture/Environment
- Support to Emergency & Contingency Ops



Southwestern Division Footprint



Southwestern Division Leadership Team



Brigadier General Thomas W. Kula
SWD Commander



Colonel Richard J. Muraski
SWD Deputy Commander



Mr. Robert Slockbower, SES
Director of Programs



Mr. Pete Perez
Acting Director, Regional Business



Colonel Charles H. Klinge
Fort Worth District Commander



Colonel Christopher Sallèse
Galveston District Commander



Colonel Glen A. Masset
Little Rock District Commander

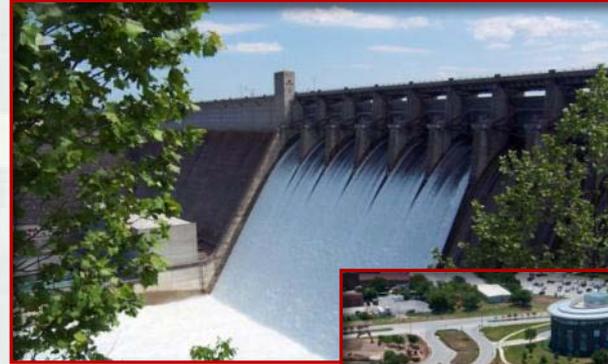


Colonel Michael Teague
Tulsa District Commander



Southwestern Division Major Mission Areas

Civil Works



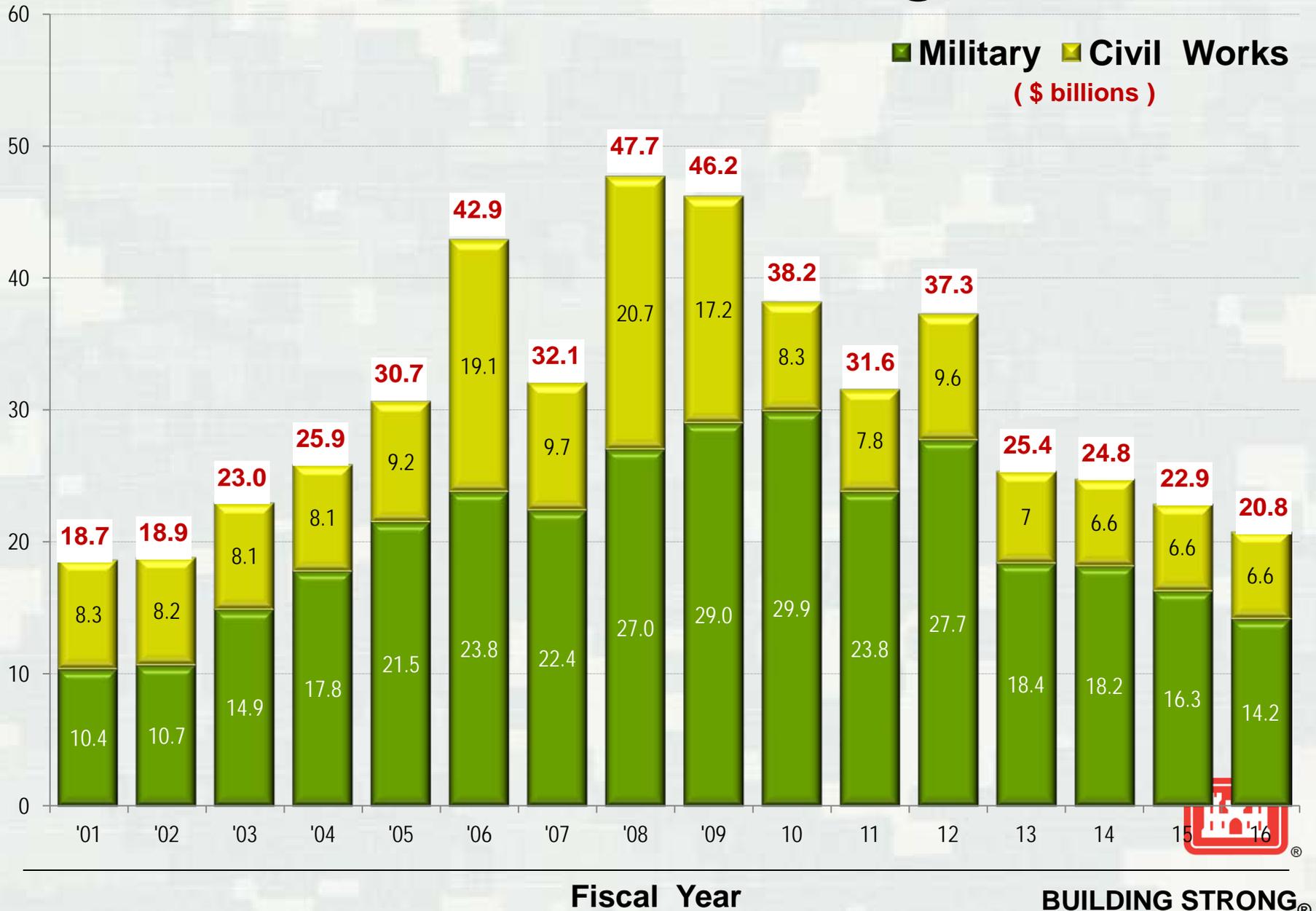
Military Programs



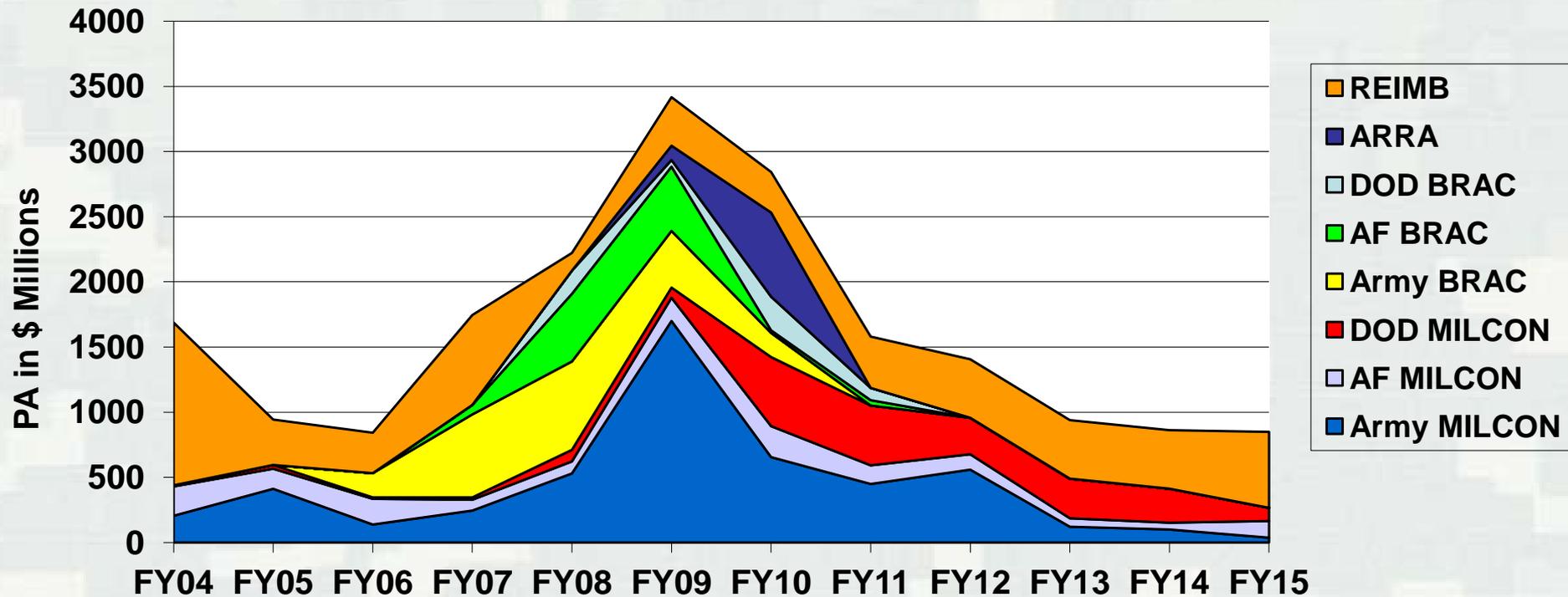
International &
Interagency Service



The USACE Program



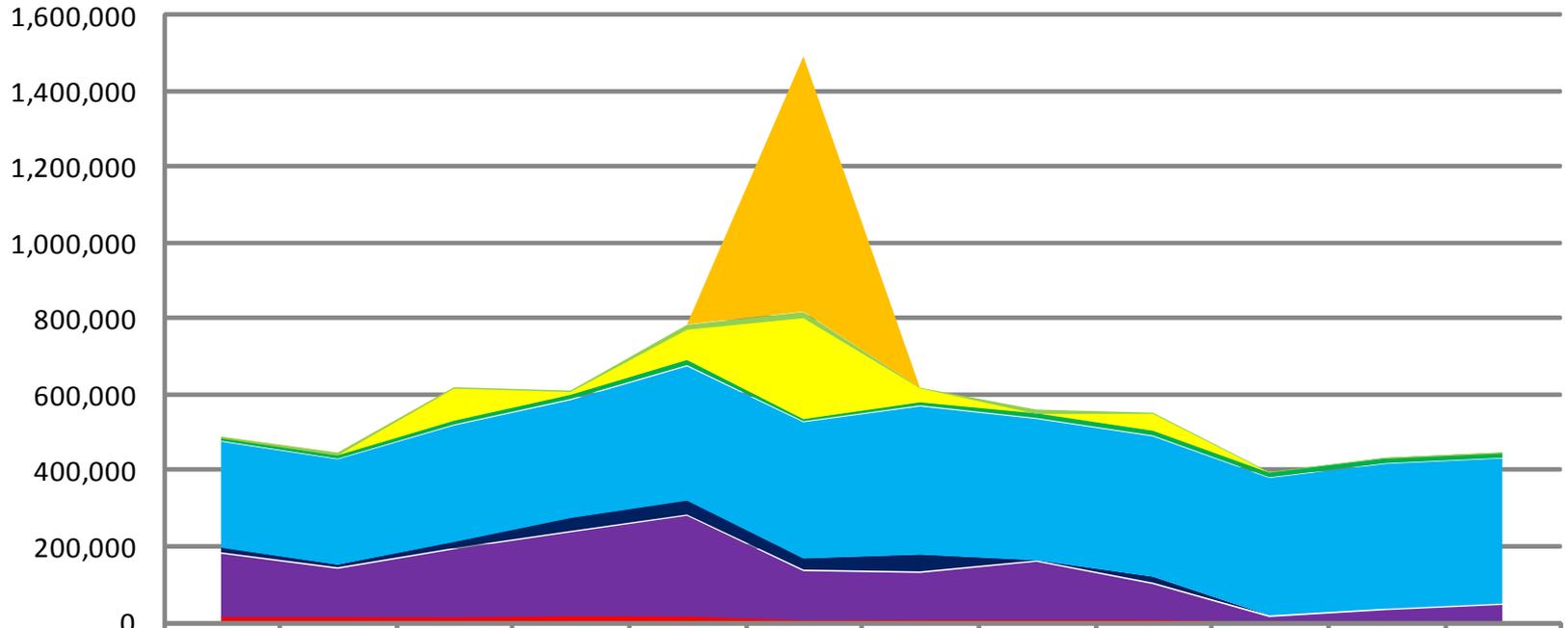
SWD Military Missions



- Significant reduction in MILCON; Sustainment, Restoration, Modernization (SRM) becomes majority of program
- Potential for KC-46A Program to increase AF MILCON Program in future years



SWD Civil Works Program



	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
ARRA	0	0	0	0	0	671,171	0	0	0	0	0	0
FCCE	4,491	7,626	3,773	3,764	13,015	16,028	1,405	11,517	2,995	2,465	2,463	2,463
SUPP	0	0	86,519	9,666	83,406	269,428	38,999	0	46,000	0	0	0
REG	9,306	10,483	11,589	12,126	14,195	6,881	9,439	13,846	13,976	13,794	13,891	13,891
O&M	281,465	279,629	309,118	312,742	356,034	361,647	393,372	374,765	372,665	364,868	384,319	384,319
CAP	12,705	7,582	16,639	35,341	38,145	29,930	44,841	757	15,984	0	0	0
CG	167,416	127,409	179,477	221,713	265,504	129,579	124,063	153,100	94,100	12,271	28,649	45,849
GI	14,872	15,013	14,210	16,933	16,451	6,956	7,640	7,892	7,900	3,101	4,848	1,600

SWD Civil Works Mission Areas

Water Supply

- 8.4 million acre-feet of water storage
- Water control contracts = water for 1.8 million households



Sardis Dam, Oklahoma

Little Rock District's MV Ted Cook positions the Crane Barge Mike Hendricks at Dam 2 during the flood of 2011



Navigation (Inland)
2 major waterways (GIWW and MKARNS)

Hydroelectric Power

- 18 power plants in 6 states produce 6.7 billion kw hours
- 87% of regional capacity, second in the Corps



Bull Shoals Powerhouse, Arkansas

Recreation

- 20 percent of the Corps' total recreation projects located within the regional boundary
- 83 million visitors at 90 operating projects located in five states



Moonshine Beach, Table Rock Lake, Mo.

Navigation (Ports and Channels)

- 4 of the Nation's "Top Ten" ports
- 32 channels (15 deep draft, 17 shallow draft)
- More than 500 M tons of commerce annually



Houston Ship Channel



Dallas Floodway

Regulatory (work in waters & wetlands)

- Over 5000 permit decisions annually
- Protection of waters & wetlands

Regulators examine soils on a wetland delineation field visit.



Our Nation's Infrastructure GPA -- D



Roads



Railways

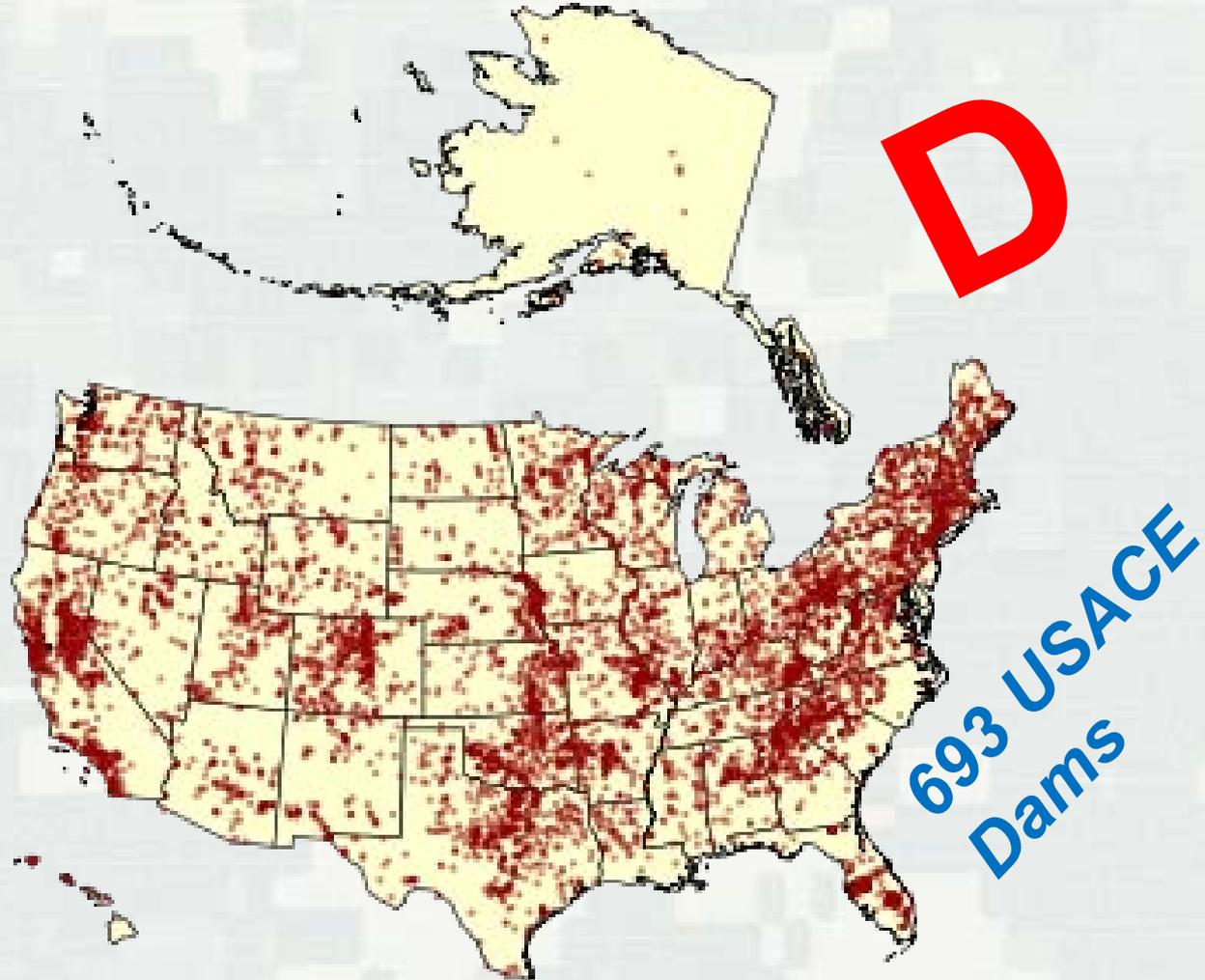


Runways



Rivers

United States Dams



Nearly 8100 Major Dams in the Nation
Impounding 600,000 mi of river (about 17% of US rivers)*



*USACE National Inventory of Dams (2005)

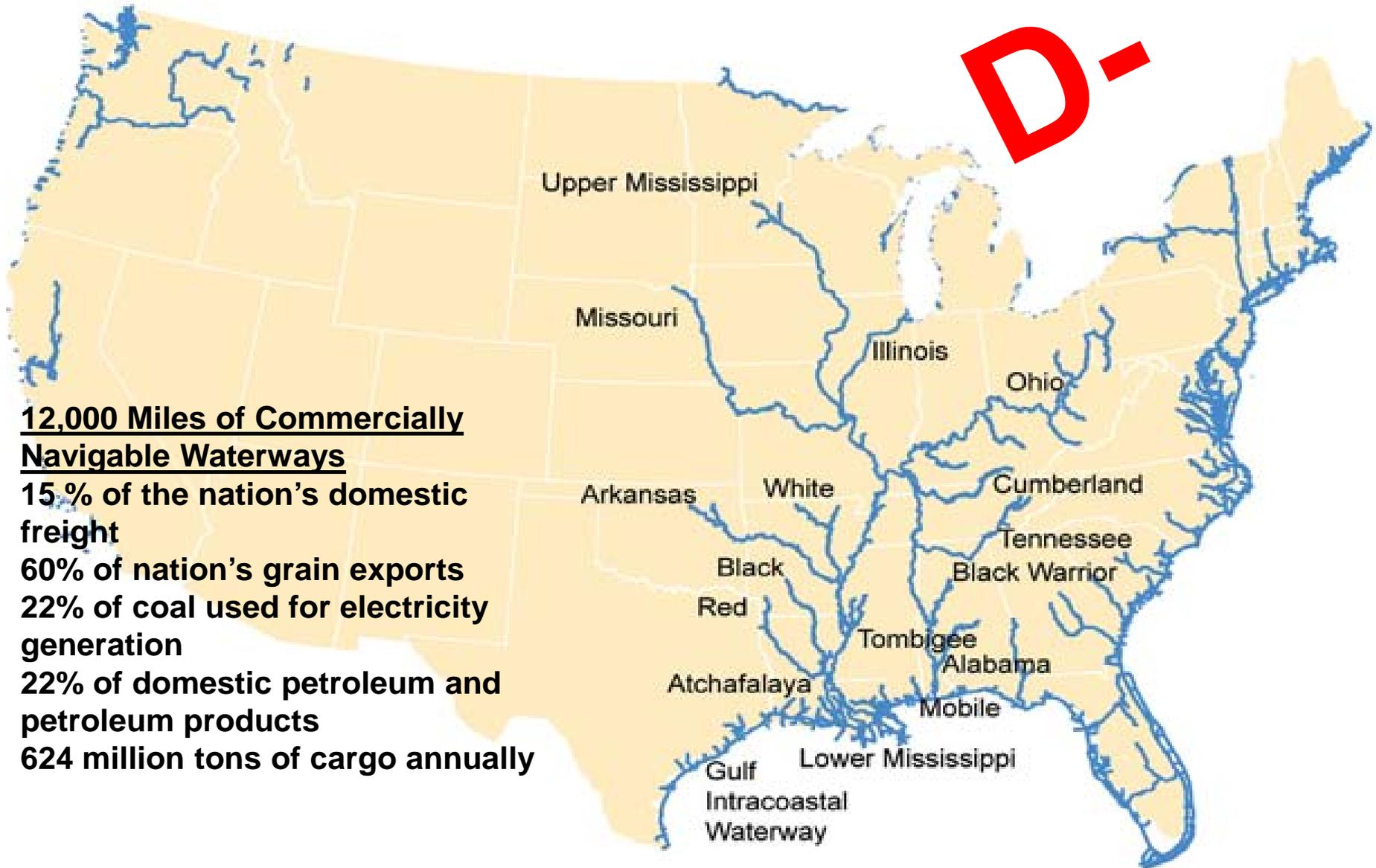
United States Levees



14,000 mi. of inventoried levees in the USACE National Levee Database
105,000 (+) mi. (est.) of other levees in the Nation



Inland Waterway Navigation System



12,000 Miles of Commercially Navigable Waterways

15 % of the nation's domestic freight

60% of nation's grain exports

22% of coal used for electricity generation

22% of domestic petroleum and petroleum products

624 million tons of cargo annually

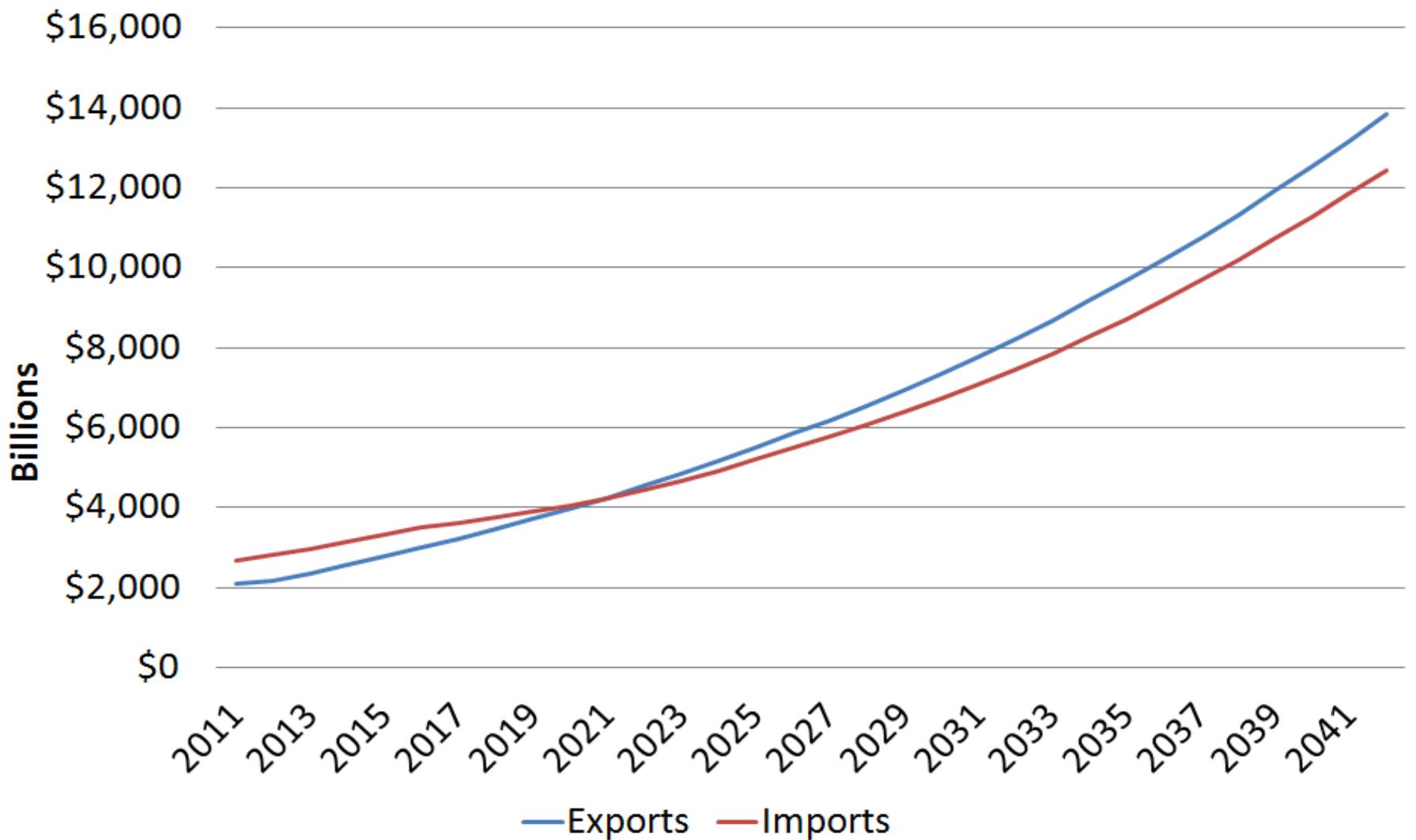
A Maritime Nation



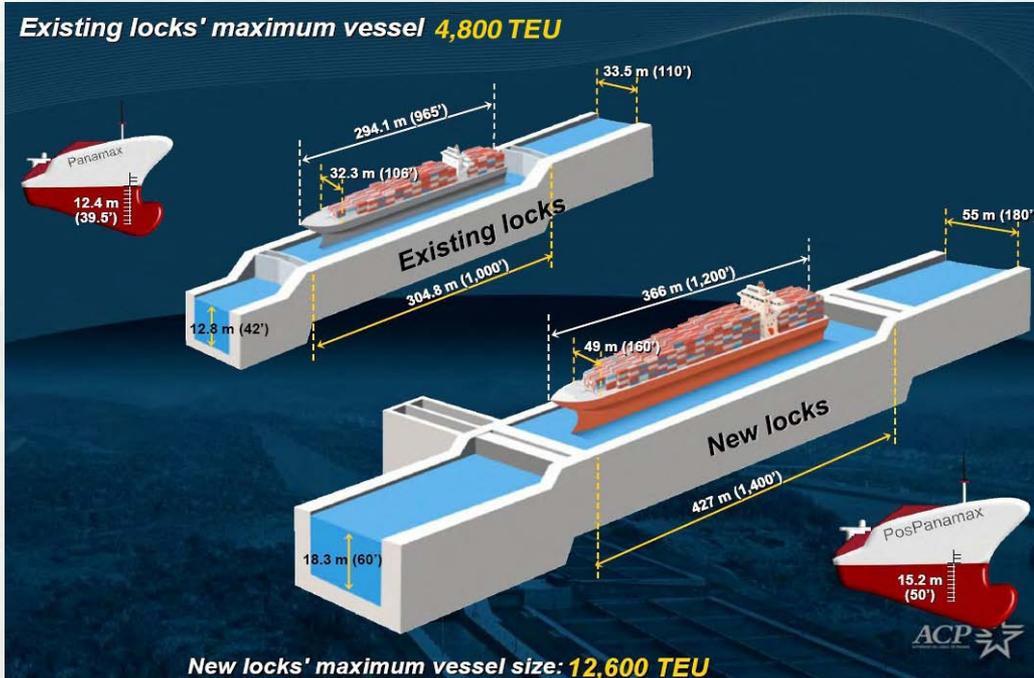
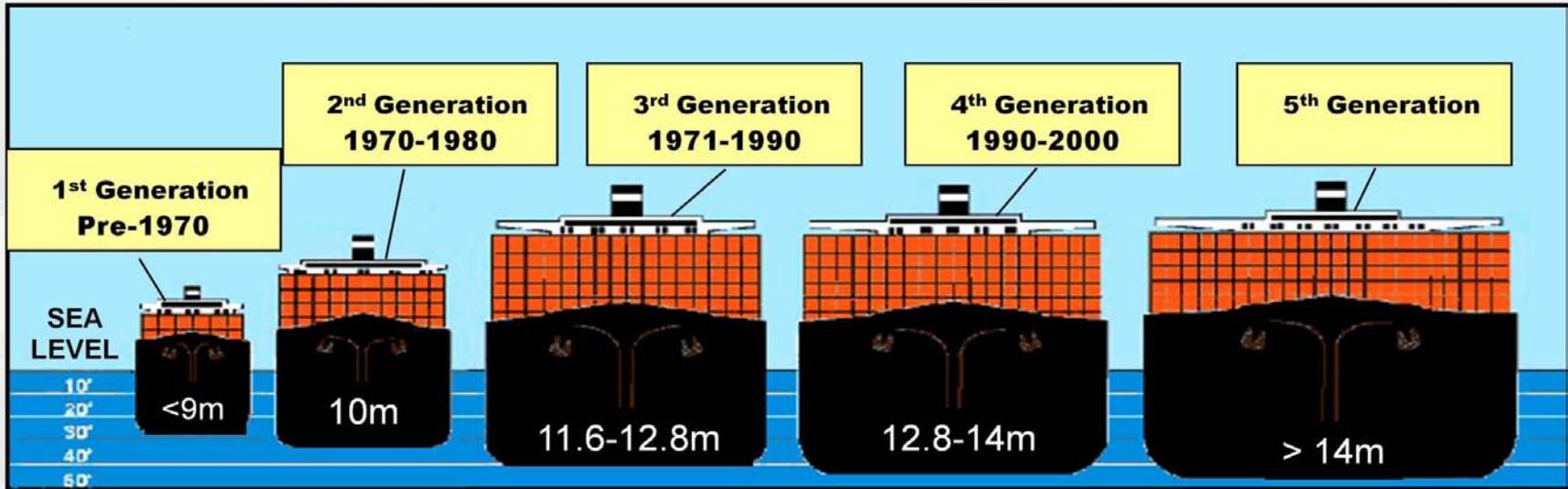
Ports and inland waterways support international trade, which provides 1/3 of U.S. GDP and almost 14 million jobs.



Forecast of US Exports and Imports: 2011 - 2041



We Can't Wait



Advancing key infrastructure projects at 5 East Coast ports:

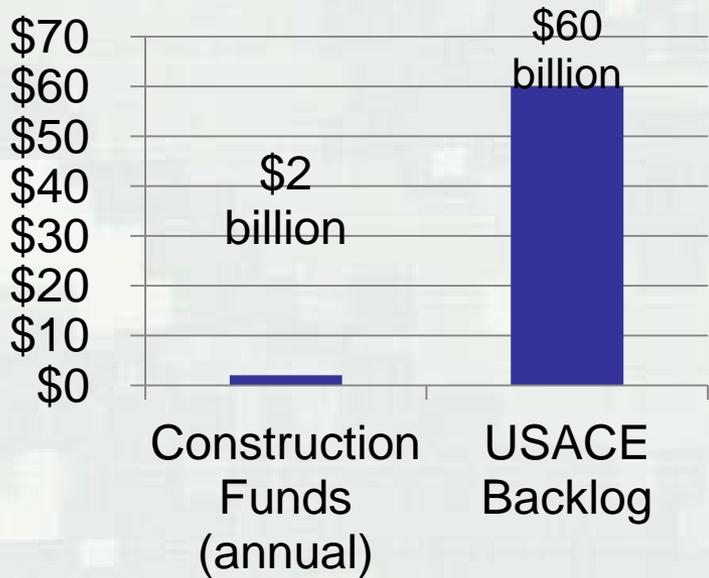
- NY / NJ
- Charleston
- Savannah
- Jacksonville
- Miami



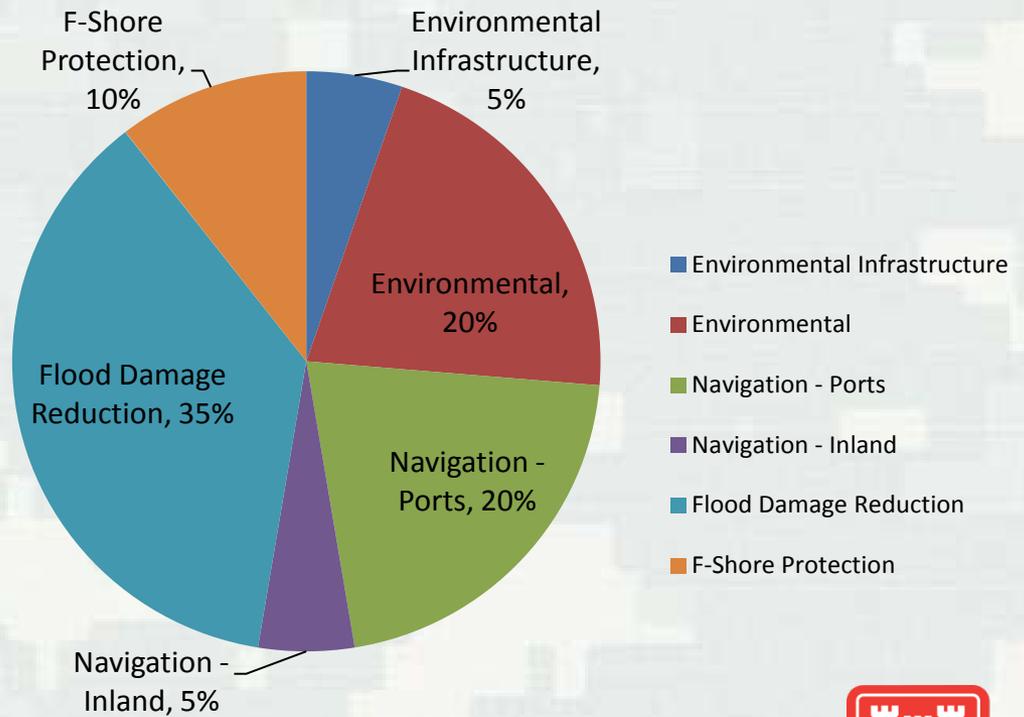
BUILDING STRONG®

USACE Backlog

Billions



Backlog Projects by Business Line



*Hydropower projects less than

BUILDING STRONG®

FY2013 President's Budget

	INVESTIGATIONS	CONSTRUCTION	O&M	TOTAL
FORT WORTH	2,175,000	2,000,000	70,451,000	\$74,626,000
GALVESTON	1,026,000	4,271,000	107,939,000	\$113,236,000
LITTLE ROCK	0	0	89,579,000	\$89,579,000
TULA	0	6,000,000	96,899,000	\$102,899,000
TOTALS	\$3,201,000	\$12,271,000	\$364,868,000	\$380,340,000

FEASIBILITY STUDIES

Fort Worth Dallas Floodway, TX
 Guadalupe & San Antonio Rivers, TX
 Lower Colorado River Basin, TX
 Nueces River & Tributaries, TX

Galveston Brazos Island Harbor
 Sabine Pass to Galveston Bay
 Houston Ship Channel, TX

CONSTRUCTION PROJECTS

Fort Worth Onion Creek, Austin, TX

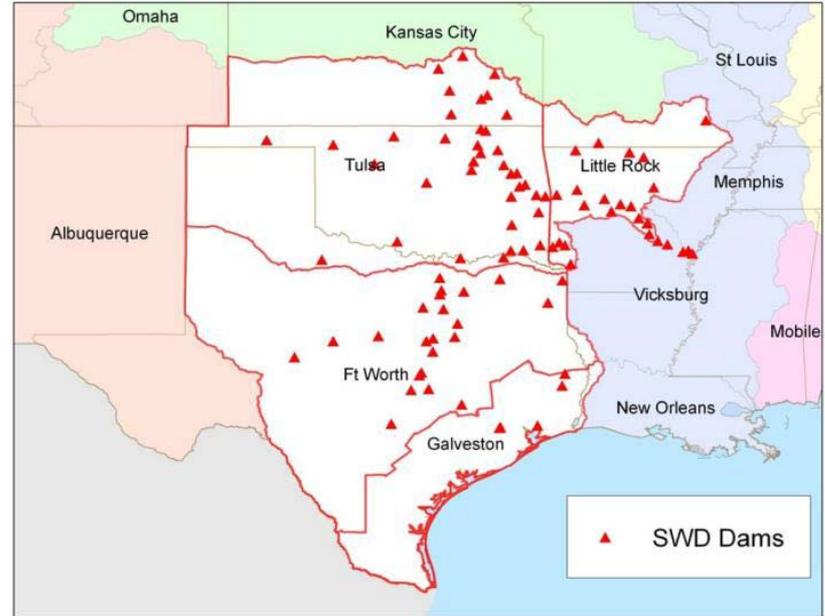
Galveston Brays Bayou, Houston, TX
 Sims Bayou, Houston, TX

Tulsa Canton Lake, Dam Safety



SWD Dam Safety Program

- **91 dams in SWD region**
- **Dam Safety Production Center**
 - ▶ Tulsa District – Geotech, Earth/Rock fill dams/levees
 - ▶ Little Rock District – Concrete dams, HSS, structural
 - ▶ Execute Dam Safety Modification Studies & sustainment of technical competency



- **Projects Completed**
- **Projects under construction**
- **Projects in study/design**

Clearwater Lake, MO Maj. Rehab \$250M

Canton Lake, OK, Risk Reduction \$209M

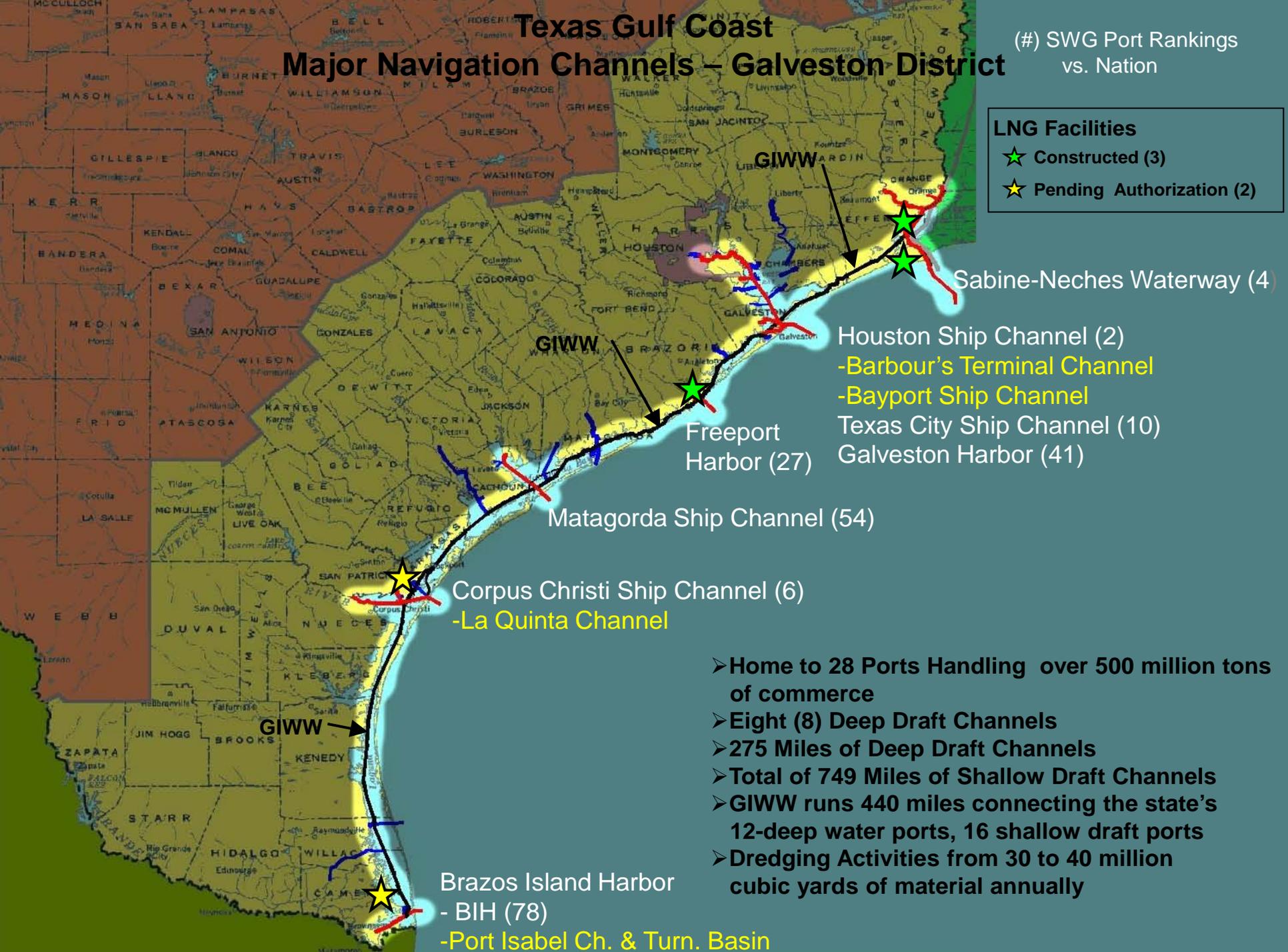
Addicks & Barker dams, upstream of Houston
Lewisville Lake, upstream of Dallas, TX
Pine Creek in southeast OK
Stillhouse Hollow, near Belton, TX
Town Bluff, near Jasper, TX
Keystone Lake, upstream of Tulsa, OK
O.C Fisher dam, upstream of San Angelo, TX
Canyon dam, upstream of New Braunfels, TX

Texas Gulf Coast Major Navigation Channels – Galveston District

(#) SWG Port Rankings vs. Nation

LNG Facilities

- ★ Constructed (3)
- ★ Pending Authorization (2)



Sabine-Neches Waterway (4)

Houston Ship Channel (2)

-Barbour's Terminal Channel
-Bayport Ship Channel

Texas City Ship Channel (10)
Galveston Harbor (41)

Freeport Harbor (27)

Matagorda Ship Channel (54)

Corpus Christi Ship Channel (6)
-La Quinta Channel

- Home to 28 Ports Handling over 500 million tons of commerce
- Eight (8) Deep Draft Channels
- 275 Miles of Deep Draft Channels
- Total of 749 Miles of Shallow Draft Channels
- GIWW runs 440 miles connecting the state's 12-deep water ports, 16 shallow draft ports
- Dredging Activities from 30 to 40 million cubic yards of material annually

Brazos Island Harbor - BIH (78)

-Port Isabel Ch. & Turn. Basin

Coastal Texas Ecosystem Protection & Restoration

○ Texas coast at significant risk of damages to public safety, property, and ecological resources from storms, sea level rise and other coastal hazards.

- 18 counties home to 26% of state's population
- 4 of Nation's top 10 ports located in Texas
- Two-thirds of nation's petrochemicals produced along the Texas coast
- 64% of Texas coast is eroding at average rate of 5.9 feet/year with some areas losing 30 feet/year



○ Study integrates: programmatic plans for flood damage reduction; storm damage protection; ecosystem restoration; risk reduction measures for damages to public safety, property and environmental resources from storms and erosion

○ Plan would provide: Basis for informed decision-making by the Federal government and non-Federal sponsors



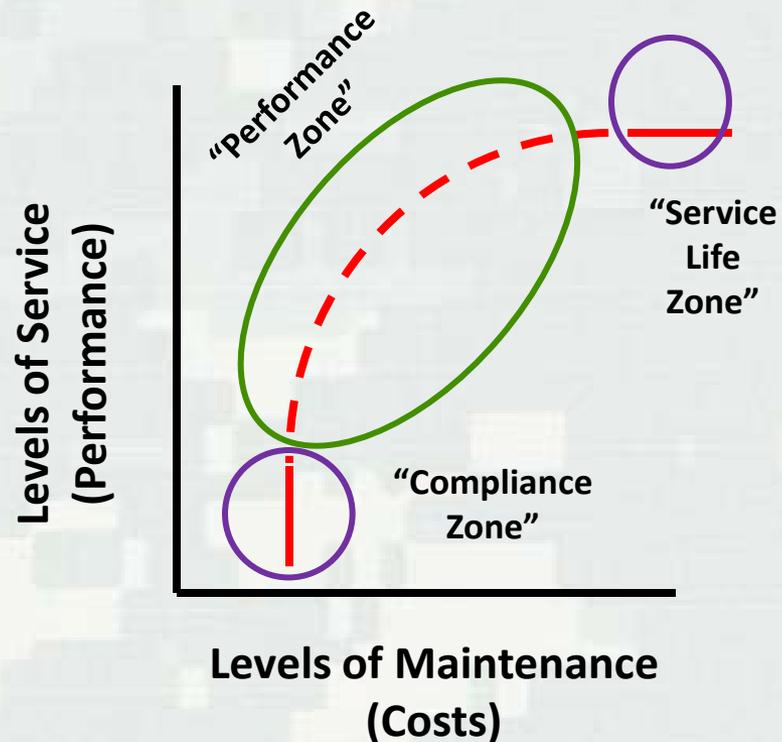
Water Supply in the Southwestern Division

- The Corps is the single largest water supplier in the region:
 - ▶ SWD reservoir projects currently contain **8.4 million** acre-feet of storage for municipal, industrial and agricultural use.
 - 36% of the potable water for Texas
 - 35% of the potable water for Oklahoma
 - 20% of the potable water for Kansas

“Water, not oil, is the lifeblood of Texas...” – James Michener in *Texas: A Novel*

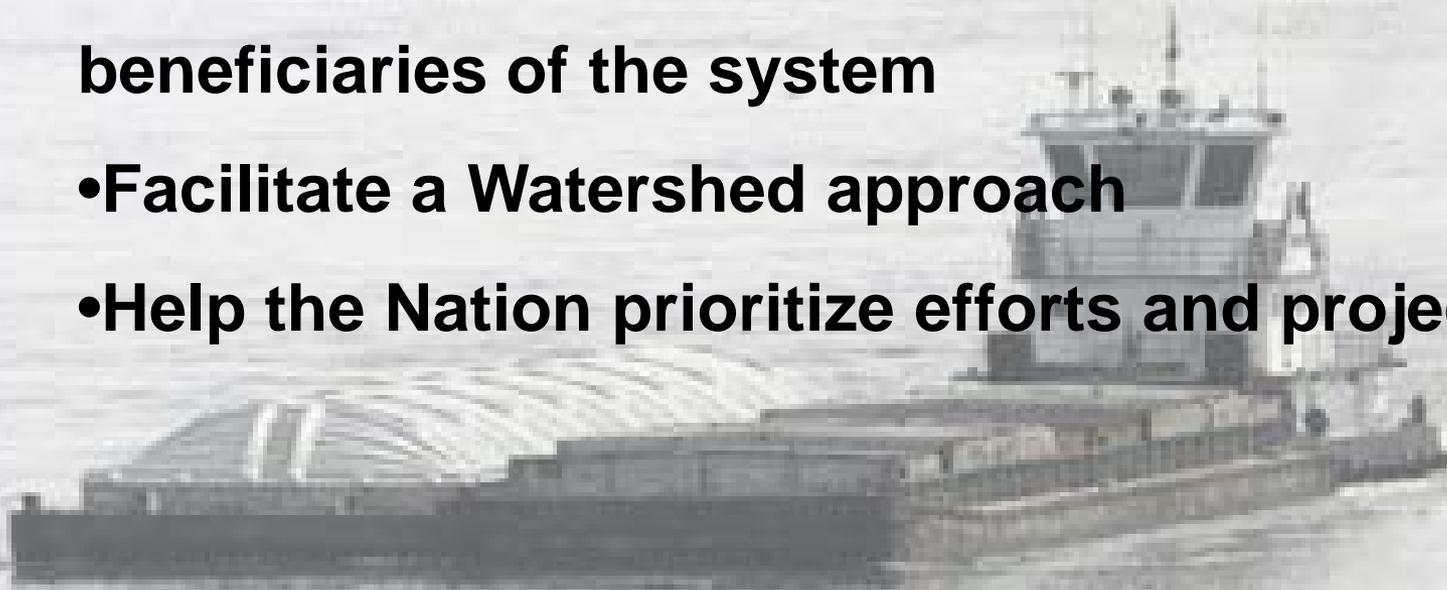
Maintenance Modernization Initiative

- Optimize limited O&M dollars through an informed decision-making process
- Link desired levels of service with ongoing service activities and maintenance investments
- Significantly improve planning, budgeting, execution, performance and communication (stewardship) of our federal assets.
- Buy down backlog maintenance and reduce risk
- Remain reliable, relevant, and resilient
- Design & modernize SWD for the future!



What Can You Do?

- Tell the Story
- Help us transform the Civil Works process.
- Continue to partner with stakeholders, industry and beneficiaries of the system
- Facilitate a Watershed approach
- Help the Nation prioritize efforts and projects.



SWD Military Missions

Military Construction

Formerly Used Defense Sites (FUDS)

Interagency & International Services (IIS)

Installation Support (IS)

Base Realignment and Closure (BRAC)

Overseas Contingency Ops (OCO)

Real Estate

9 Major Army Posts
9 Major Air Force Bases
Almost 1/3 of Nation's
Military Activities



Fort Sill Air Defense Artillery School



Little Rock AFB University Center

Fort Bliss 1st Brigade Combat Team headquarters



IMCOM Headquarters San Antonio



Future Fort Hood Hospital



Southwestern Division Military Installation Customers

SWF

Fort Hood
Fort Bliss
White Sands Missile Range
Fort Polk
Red River Army Depot
Joint Base San Antonio

- Fort Sam Houston
- Lackland AFB
- Randolph AFB
- Camp Bullis

Laughlin AFB
Goodfellow AFB
Dyess AFB
Camp Stanley

Longhorn AAP
Lonestar AAP
Fort Wingate
Louisiana AAP
Corpus Christi Army Depot
(Supported by the Navy)



SWT

Fort Sill
McAlester AAP
Shepherd AFB
Altus AFB
Vance AFB
Tinker AFB

SWL

Little Rock AFB
Pine Bluff Arsenal
Fort Chaffee (NG)



What is Changing in Military Missions?

- Reduction in Military Construction (MILCON) program
- Increased requirements for energy and sustainability products and services
- Change in customer mix reducing the Army and increasing the Air Force and Dept of Defense program
- Computer Aided Design (CAD)/Building Information Modeling (BIM): implementation of dual platforms, Bentley BIM and Revit, to meet the needs of our military installations
- Increased potential requirements for Restoration and Modernization of existing facilities
- Increased customer expectation for enterprise solutions



SWD FY13 Military Construction Program

District	Project Name	Location	Design Strategy
SWF	Install Fixed Microgrid System	Fort Bliss	D-B
SWT	Fire Rescue Center	Altus Air Force Base	D-B
SWL	C-130J Flight Simulator Addition, LRAFB	Little Rock Air Force Base	D-B
SWL	C-130J Fuel Systems Maintenance Hangar	Little Rock Air Force Base	D-B
SWF	Street Parking Light Retrofit	Fort Bliss	D-B
SWF	Solar Hot Water and DDC Controls	White Sands Missile Range	D-B
SWT	Modified Record Fir	Fort Sill	D-B-B
SWF	Machine Gun Range	Fort Bliss	D-B-B
SWF	Mod Record Fire Range	Fort Hood	D-B
SWF	Training Support Ce	Fort Hood	D-B
SWF	Dormitory 144 Person Lackland AFB	Joint Base San Antonio	D-B
SWF	Barracks Complex, Ft Sam Houston	Joint Base San Antonio	D-B
SWF	Airframe Painting Facility	Corpus Christi Army Depot	D-B-B
SWF	Aircraft Component Maint Shop	Corpus Christi Army Depot	D-B-B
SWF	ASC Phase 3, Incr 2	Joint Base San Antonio	D-B-B
SWF	Administrative Building	Red River Army Depot	D-B
SWF	Hospital Replacement, Incr 4	Fort Bliss	D-B-B

FY14 SWD MILCON Program: 9 projects @ \$412.9M

FY15 SWD MILCON Program: 3 projects @ \$127.9M



Sustainability and Energy



Program Energy Goals

Legislation

- EPA Act 2005
- EISA 2007
- NDAA 2007/10

Executive Order

- EO 13423
- EO 13514

OSD Policy

- Memo 25 Oct 2010

Army Policy

- Memo 12 May 2010
- Memo 27 Oct 2010

1. Reduce Energy Intensity

- 30% by 2015

2. Reduce Fossil Fuel Energy

- 65% by 2015
- 100% by 2030

3. Increase Renewable Energy Production

- 7.5% by 2013
- 25% by 2025

4. LEED Silver Certification

55 Federal Mandates



Net Zero Installations



- **A Net Zero ENERGY Installation** produces as much energy on site as it uses, over the course of a year.
- **A Net Zero WATER Installation** limits the consumption of freshwater resources and returns water back to the same watershed so not to deplete the groundwater and surface water resources of that region over the course of a year.
- **A Net Zero WASTE Installation** reduces, reuses, and recovers waste streams, converting them to resource values with zero landfill over the course of a year.
- **A Net ZERO Installation** applies an integrated approach to management of energy, water, and waste to capture and commercialize the resource value and/or enhance the ecological productivity of land, water, and air.



Army Net Zero Identified Locations

Energy	Water	Waste	Integrated
Fort Detrick, MD	Aberdeen Proving Ground, MD	Fort Detrick, MD	Fort Bliss, TX
Fort Hunter Liggett, CA	Camp Rilea, OR	Fort Hood, TX	Fort Carson, CO
Kwajalein Atoll, RMI	Fort Buchanan, PR	Fort Hunter Liggett, CA	
Parks Reserve Forces TA, CA	Fort Riley, KS	Fort Polk, LA	State-Wide
Sierra Army Depot, CA	JB Lewis-McChord, WA	JB Lewis-McChord, WA	OR ARNG
West Point, NY	Tobyhanna Army Depot, PA	USAG Grafenwoehr, Germany	



SWD Regional Energy Center of Expertise

- Established in FY11 at Fort Worth District
- Functions:
 - ▶ Creative methods for energy, water and waste
 - ▶ Renewable Energy (RE) criteria for site energy service performance contracts
 - ▶ Cooperative agreements for private investment opportunities and energy privatization efforts
 - ▶ Energy Audits and related programming actions
 - ▶ Program budgets and project technical tasks
 - ▶ Development of Regional Energy for Adapt-Build projects by climate zone to meet ASHRAE 189.1 compliance standards
 - ▶ Provide energy checklists for USACE projects, planning charrettes and commissioning
 - ▶ Comprehensive project execution actions



Fort Hood Solar Panel Array – 1MW generation annually



Regional Energy, Sustainable Design and LCCA Centers of Expertise

Area of Expertise	MSC	MSC Program Manager	MSC Technical Lead	HQ USACE Proponent ERDC	ERDC Liaison
Commissioning	NAD	Patricia Donohue, NAD	Alan Huntley, NAD	Tom Jamieson	Dale Herron
Charettes/Conceptual Modeling	LRD	Don Johantges, LRDOR	Brandon Martin, NWP	Eric Mucklow	Rich Schneider
Hydrology/Low Impact Development	NAD	Patricia Donohue, NAD	Alan Huntley, NAD	Tom Jamieson	Heidi Howard
Building Envelop/Air Tightness/Passive House	NWD	Jeanette Fiess, NWD	Ned Shepherd, MVR	Zenovia Wilcox	Alexander Zhivov
Waste	NWD	Jeanette Fiess, NWD	Ned Shepherd, MVR	Zenovia Wilcox	Steve Cospers
Hydro Power	NWD	Jeanette Fiess, NWD	Ned Shepherd, MVR	Zenovia Wilcox	Kelley MacDonald
Energy Modeling	POD	Lori Arakawa, POD	Reynold Chun, POH	Daniel Carpio	Richard Liesen
Lighting (Daylighting & Electrical)	POD	Lori Arakawa, POD	Reynold Chun, POH	Daniel Carpio	Bill Stein
District Energy	SAD	Kate Dixon, SAS	Billie Knapp, SAM	Tom Jamieson	Alexander Zhivov
Water/Black Water	SAD	Kate Dixon, SAS	Billie Knapp, SAM	Tom Jamieson	Rick Scholze
Life Cycle Cost Analysis	SPD	Mike Ternak, SPD	Scott Barmann, SPK	Eric Mucklow	Richard Liesen
O&M/Renovations/Historic Building Integration	SWD	Robert Vineski, SWF	Bruce McMillan, SWF	Lyndsey Pruitt	Julie Webster
Contingency Design	TAD	Ravi Seam, TAD	TBD	Zenovia Wilcox	Kurt Kinnevan
Metering	HNC	Tammie Learned, HNC	Mark Allen, HNC	TBD	Dave Schwenk
Contract Vehicles (ESPC, etc.)	HNC	Tammie Learned, HNC	Mark Allen, HNC	TBD	Bill Stein
Solar PV	SPD	John Parrish, SPK	Thomas Sessa, NAN	Eric Mucklow	Bill Stein
Solar Thermal	NAD	Matt Hinson, NAO	Philip Favret, NAN	Tom Jamieson	Bill Stein
Wind	SPD	Walter Migdal, SPA	Trent Simpler, SPA	Eric Mucklow	Bill Stein
Ground Source Heat Pumps	LRD	Hope Evans, LRL	Daniel Sirkis, NAP	Eric Mucklow	Jim Miller
Waste to Energy	SWD	Daniel Berndt, SWF	Nathaniel Cost, SPA	Lyndsey Pruitt	Steve Cospers
Micro Hydro Power	NWD	Brent Mahan, NWP	James Carter, LRN	Zenovia Wilcox	Kelley MacDonald

Fort Worth District Regional Energy Program

- **Points of Contact:**

- Bob Vineski, Regional Energy Manager
817-886-1926, robert.d.vineski@usace.army.mil
- Bill Workman, Chief, Standardization & Sustainability Branch
817-886-1715, william.k.workman@usace.army.mil
- Todd Smith, Chief, Engineering & Construction Support Office
817-886-1776, michael.t.smith@usace.army.mil
- John Morris, Sustainability Program Manager, Southwestern Div
469-487-7094



Hospital Design/Construction



Major Hospital Program



SAMMC-N Consolidated Tower



Lackland AFB Ambulatory Care Center



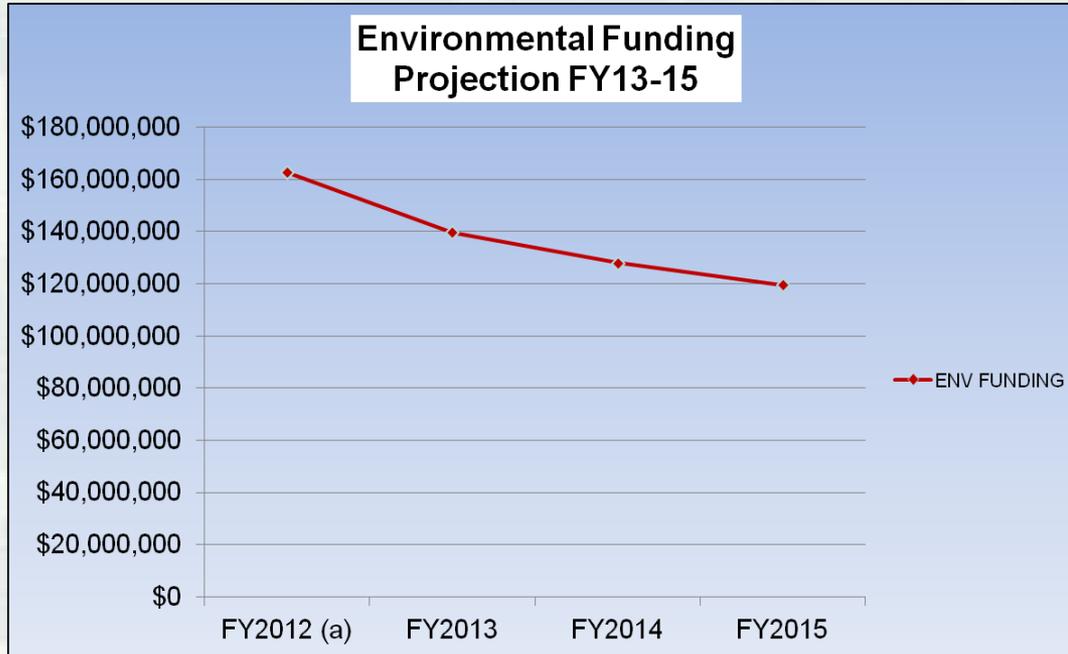
Fort Hood Hospital



Ft Bliss Hospital Rendering



SWD Environmental Mission



- Includes Formerly Used Defense Sites (FUDS) cleanup, Army Installation Restoration Program, Army/AF Env'r Quality, Natural/Cultural Resources work
- Projected decrease in overall program
- Teamed with South Pacific Division on Military Munitions Design Center
- Environmental Transformation study/analysis underway

Regional Environmental POC:

Tony Roberson: SWD Chief Environmental Programs, (469) 487-7080,
tony.roberson@@usace.army.mil



SWD Interagency Services Missions

Nogales, Ariz.,
Border Fence
Replacement



Eagle Pass, Texas,
Border Fence
Construction



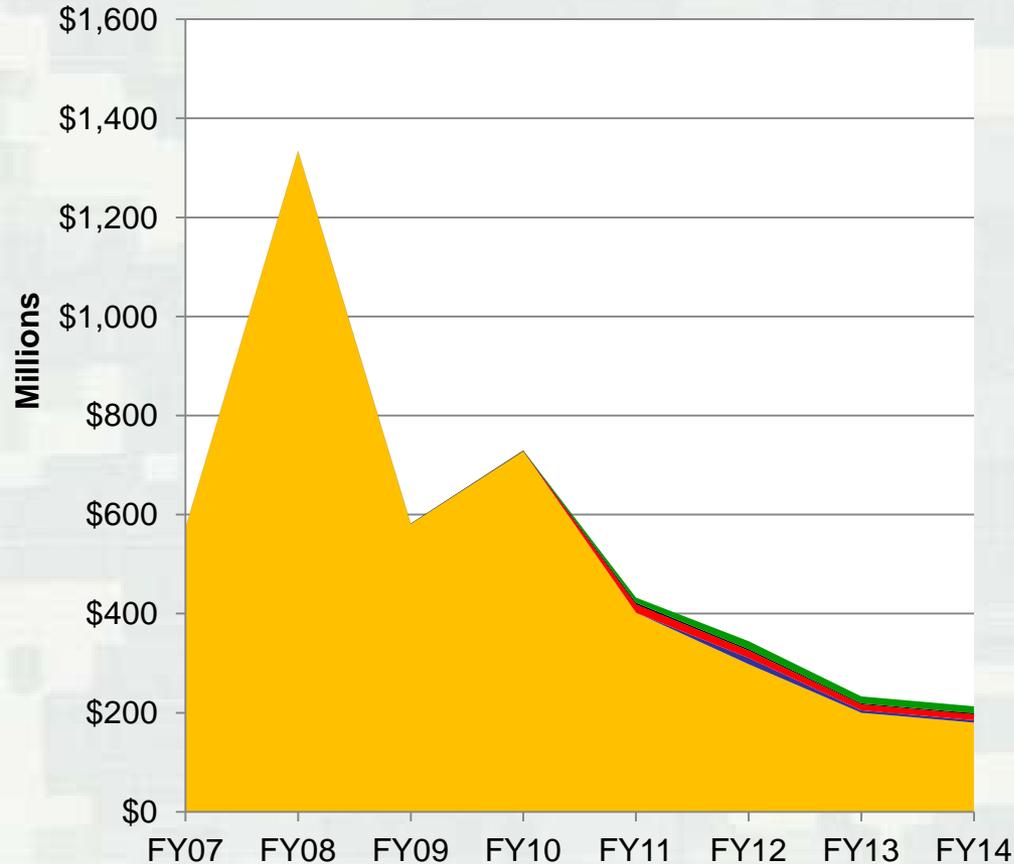
Ajo, Ariz., Border
Patrol
Station Construction

Pittsburg, N.H. Land
Point of Entry



SWD Interagency Mission

■ DHS ■ VA ■ DOE ■ EPA ■ - OTHER (Federal/State/Local)



- Major customers:
 - ▶ Dept of Homeland Security
 - ▶ Dept of Energy (Pantex)
 - ▶ EPA Region 6
- Program decrease projected
- Continue to pursue new opportunities



Real Property Inventory / Facility Condition Assessment

- **SWF serving as Program Integrator for USACE**
- **Scope:**
 - Real Property Inventory/Reconciliation – to position DLA for success with Chief Financial Officers (CFO) Act audits
 - Facility Condition Assessments for BUILDER
- **Status:**
 - 131 Site visits completed
 - 2,310 + Real Property Assets Inventoried; 19,460 K + sq ft of buildings assessed
 - 68 site visits planned for remainder of CY12
- **Challenges/Issues:**
 - Schedule acceleration (from 5 yrs to 3 yrs)
 - Provide data for DLA CFO Act pre-audits



AFCESA Sustainable Infrastructure Assessment (SIA)

- SWF serving as Program Integrator for USACE
- 77 CONUS & 23 OCONUS bases are in the program
 - Scope includes:
 - Real Property data validation
 - Space Utilization surveys
 - Real Property Installed Equipment capture
 - Energy Audits (Level 2)
 - Facility Condition Assessments (BUILDER)
- Awarded 7 A-E contracts (5 CONUS; 2 OCONUS-Europe) – Sep 2012
- Goals: Data consistency/accuracy



Update: Design-Build (D-B)

- **New USACE Engineering-Construction Bulletin (ECB) 2012-23, dated 6 Aug 2012**
 - Limits the Use of One-Step Selection Procedures for Design-Build
 - One-step selection procedures may only be used when all of the following conditions are met:
 - Planned contract is for an authorized military construction project (MILCON funded project, minor MILCON funded project, or OMA-funded minor new construction project less than \$750K)
 - Offerors are not required to submit design products as part of their technical proposal
 - Approval to use one-step is with HQ U.S. Army Corps of Engineers (E&C)
- **Future: Shift to Sustainment, Restoration, Modernization (SRM)**
 - Majority of large-SRM executed via D-B
 - Working with customers on advance design (more D-B-B possible)
Note: This will take several years to implement



Contracting Opportunities



FY13 Opportunities - General

Civil Works

- Studies
- Construction
- A/E Services
- Dredging
- Facility Support Services

Military Construction

Construction

- Ft. Sill
- Medical Support Programs
- Ft. Hood
- Ft. Bliss
- Little Rock AFB

International/Interagency Support

- Repair/Alteration
- Environmental
- PM Services
- Equipment Rental

Operations and Maintenance (O&M)

- Ft. Polk
- Ft. Hood
- Ft. Sill
- Initial Outfitting

Sustainment Mgt Systems (BUILDER)

- DLA Asset Mgt
- AFCESA Sustainable Infrastructure Assessment



SWD Regional MATOCs

Fort Worth District

FY 08 SWD Vertical/Horizontal MATOCs:

- SDVOSB \$75M total capacity
- Hubzone \$180M total capacity
- Unrestricted \$450M total capacity

FY09 SWD Vertical MATOCs:

- Small Business \$400M total capacity
- Unrestricted \$370M total capacity

FY13 SWD Vertical/Horizontal MATOCs:

- 8(a) \$140M total capacity
(estimated award date January 2013)
- Unrestricted \$140M total capacity
- Small Business \$537M total capacity
- HubZONE \$63.9M total capacity
- SDVOSB \$32M total capacity
(estimated award date February 2013)

Galveston District

FY 10 MATOCs:

- Unrestricted \$495M total capacity
- Hubzone \$150M total capacity
- 8(a) \$225M total capacity
- SDVOSB \$80M total capacity

Tulsa District

FY 08 MATOCs

- HubZone \$49.5M total capacity

Little Rock District

FY09 SWD Vertical/Horizontal MATOCs:

- SDVOSB \$20M total capacity

FY10 SWD Vertical/Horizontal MATOCs:

- Small Business \$47M total capacity
- 8(a) \$35M total capacity
(estimated award date Sep 2012)



FY 2013 Design Service Contracts

A/E Design Services (Fort Worth)

Multiple pools of contractors (UR, SB, etc.)
Total Value of \$260M

Project Management Svcs

Staffing (PM, CM, QA, etc.)
Estimated Total Value of \$450M

Survey and Mapping Svcs

Survey and mapping SWD wide (SB)
Estimated Total Value of \$30M

Point of contact in Fort Worth:

Mr. Keith Riddle
(817) 886-1964
keith.b.riddle@usace.army.mil

A/E Design Services (Tulsa)

Multiple pools of contractors (UR, SB, etc.)
Total Value of \$22.5M (Combined)

Staffing Acquisition

Staffing (PM, CM, QA, etc.)
Estimated Total Value of \$22.5M
(Combined)

Point of contact in Tulsa:

Mr. Allen Bassett
(918) 669-7136
Allen.R.Bassett@usace.army.mil



SWD Contracting Regional Contacts

▪ Fort Worth District

- ▶ Peggy Grubbs (DPM): 817-886-1518
- ▶ Kathrine Freeman (Chief Contracting Division)
(817) 886-1043 / Kathrine.Freeman@usace.army.mil

▪ Galveston District

- ▶ William Wise (Acting DPM): 409-766-3018
- ▶ Curtis Cole, Jr (Deputy Chief, Contracting Division)
(409)766-3185/ curtis.cole@usace.army.mil

▪ Little Rock District

- ▶ Randy Hathaway (DPM): 5010324-5053
- ▶ Sandra Easter (Chief, Contracting Division)
(501) 324-5720 / Sandra.K.Easter@usace.army.mil

▪ Tulsa District

- ▶ John Roberts (DPM): 918-669-7208
- ▶ A. Brian Brobson(Chief, Contracting Division)
(918) 669-7455 / brian.brobson@usace.army.mil

▪ Southwestern Division

- ▶ Robert Slockbower (Director of Programs): 469-487-7028
- ▶ Suzanne Wright (Acting Director, Regional Contracting)
(469) 487-7161 / suzanne.wright@usace.army.mil



Small Business Opportunities



Small Business Opportunities

(Not an all-inclusive list)

- ✓ Architect-engineer services
- ✓ Environmental planning & restoration
- ✓ Construction (prime & subcontractors)
- ✓ Materials (concrete, steel, etc.)
- ✓ Equipment (e.g. Power generation)
- ✓ Recreation services (600,000 jobs)
- ✓ Contingency contracting for emergencies & National Defense work
- ✓ Infrastructure security & force protection



FY12 SWD Small Business Achievements

	<u>SB Dollars Obligated</u>	<u>% Obligated w/ SBs</u>	<u>SB Goals</u>
Small Business	\$564M	48.21%	43.3%
Small, Disadvantaged Business	\$360M	32.91%	18.0%
*8(a) Program	\$142M	15.97%	N/A
Woman Owned	\$ 69M	6.88%	7.0%
Service Disabled Veteran Owned	\$ 69M	5.24%	4.0%
HUBZone	\$211M	16.18%	11.0%
HBCU/MI	\$250.00	0%	2.5%

**No specific goal for 8(a) is required. 8(a) falls under SDB*

***Aspiration goal. Rothe vs. DoD precludes us from setting aside educational dollars to HBCU/MI*



FY12 SWD Small Business Achievements under Brooks Act Procedures

	<u>SB Dollars Obligated</u>	<u>% Obligated w/ SBs</u>
All New Work		
<i>Total Obligation - \$100M</i>		
Small Business	\$39M	39%
Small, Disadvantaged	\$31M	31%
Women Owned	\$5M	5%
Service-Disabled, Veteran-Owned	\$1M	1%
HUBZone	\$1M	1%

**NAICS: 541310, 541330, 541370, 541620, 541690 and 541990*



FY12 Small Business Achievements

Non-Brooks Act Procedures

	<u>SB Dollars Obligated</u>	<u>% Obligated w/ SBs</u>
*All New Work		
<i>Total Obligation - \$88M</i>		
Small Business	\$17M	19%
Small, Disadvantaged	\$11M	13%
Women Owned	\$4M	5%
Service-Disabled, Veteran-Owned	\$2M	2%
HUBZone	\$1M	1%

***NAICS: 541310, 541330, 541370, 541690 and 541990**



FY12 Small Business Achievements – Environmental Consulting Services

	<u>SB Dollars Obligated</u>	<u>% Obligated w/ SBs</u>
*All New Work (non-Brooks Act)		
<i>Total Obligation - \$88M</i>		
Small Business	\$51M	58%
Small, Disadvantaged	\$35M	38%
Women Owned	\$19M	22%
Service-Disabled, Veteran-Owned	\$2M	2%
HUBZone	\$10M	11%

***NAICS: 541620 and 562910**



FY13 Small Business Items of Interest

- **SAME Small Business Conference** for DOD Engineering, Construction and Environmental Programs, Grapevine, TX – 10-12 December 2012

<http://s3.goeshow.com/same/business/2011/index.cfm>



For More Info...

SWD Small Business Website:

<http://www.swd.usace.army.mil/BusinessWithUs/SmallBusiness.aspx>



Key SWD Small Business Contacts

Division Office of Small Business Programs (OSBP)

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District OSBPs

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Ken Adams – Galveston

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